



1



2



Symbiotic Relationship:

A close ecological relationship between members of multiple species in which both species are benefitted.

It *happens* in nature, so.....

3



Purpose: Forging a mutually beneficial relationship where each others' expectations are clear and respected.

4



Expectations:

- Goal for Site *(Bottom Line)*
- Goal for Yourself *(Peace of Mind)*
- Goal for Company/Contractor Relationship *(A Genuine Team!)*
- *Aim High, Really High! *(Don't Settle)*

5



Nightmare Contractors?

Nightmare Safety Professionals Exist Too! Let's Commit NOW to Getting Off Our High Horse!

6



7



8



9

Honest Self Assessment:

- Housekeeping
- PPE Use
- *Best Practices
- *OFI's
- Recent Improvement or Regression
- Professionalism



10

Contractor Turnaround Stories



11

***Pre-Work Orientation**

- Don't Flex 🙄
- ***Stop Work Authority***
- *Reporting/Helping
- Ok, Flex a *little*



12

***A Little Flex**



We hold our employees, contractors & subcontractors to a high level of safety performance and environmental compliance. Should events make it necessary, we will contact OSHA and your employer to report serious or repeated safety violations. This is an easily avoided situation. If conditions arise causing safety to become secondary to "getting the job done"- report the situation to us so a safe means of completion can be identified and agreed upon!

13

Contractor Concerns:

Past & Present



14

Communicated Follow Up:

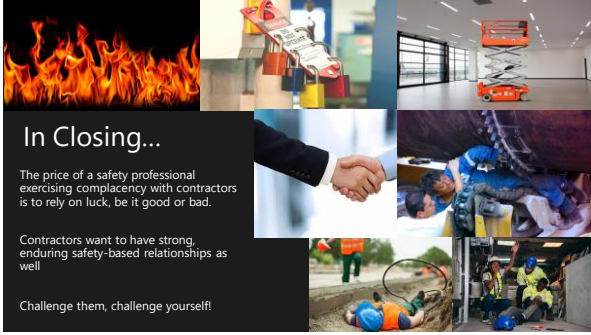
[\(Circle Back to Contractor Orientation\)](#)

Check-Ins, Not Micromanaging

- Not Just Turning Them Loose
- Trust Them as the Experts
- Encourage Communication
- 2 Way Concerns of Hazards →→O←←
- Encourage 2 Way Ownership



15



In Closing...

The price of a safety professional exercising complacency with contractors is to rely on luck, be it good or bad.

Contractors want to have strong, enduring safety-based relationships as well

Challenge them, challenge yourself!
